

**Private Wealth Management**

**Fee Schedule & General Pricing Guidelines**

**Financial Planning Fees** (Section ‘A’ from Client Advisory Agreement)

Areas in the planning process that may be covered include (depending on client):

- Goal Identification
- Data Gathering
- Review of Retirement Benefits
- Personal Financial Statement
- Cash Flow & Budgeting
- Estate Planning
- Wealth Transfer Strategies
- Business Planning
- Investment Analysis
- Charitable Gifting
- College Planning
- Insurance and Tax evaluation

Time Frame: Depends on particular situation - usually three to six months (may be longer)

Planning Fee: \$2,000 to \$5,000 depending on complexity and comprehensiveness of plan (an estimate will be discussed during early part of engagement). This fee is based on a rate of \$175.00 per hour. Planning Fees will be invoiced ½ due upon engagement and balance at the end of the planning engagement. Planning fees must be paid by check unless otherwise negotiated.

**Wealth Advisory Service Fees** (Section ‘B’ from Client Advisory Agreement)

Eugenias Advisory Group manages money on a discretionary basis. Investment management fees will be debited from accounts held under Eugenias Advisory Group’s management. Eugenias Advisory Group reserves the right to increase fees; written notice and a new fee schedule will be signed by client. The following services are included with investment management. This agreement includes:

- Thorough discussion of goals and objectives
- Evaluation of your risk tolerance
- Discussions of your past investment experience
- Review of existing investment asset allocation
- Appropriate asset allocation recommendation and implementation
- In the first year of engagement quarterly meetings will be held (in person or by phone) to discuss how your investment plan is performing
- Ongoing review of financial planning issues (if you’ve engaged us to do Financial Planning)
- Ongoing educational sessions

Time Frame: On going

Fee: Annual fee schedule – charged in arrears at the end of each calendar quarter

- Up to \$1,000,000 --- 1.00%
- Greater than \$1,000,000 --- .75%
- Minimum assets managed --- \$500,000
- Minimum annual fee charged --- \$5,000

(Percentage rate will be greater than 1% if assets are less than \$500,000 because invoice minimum is \$1,250 per quarter)

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